

Winalite Sales Compensation Plan(Overseas)

Update version 26 March, 2008

1. Entry Level

New distributors can choose any of the 4 different entry levels during their registration:

Silver Member	First purchase 50PV product
Gold Member	First purchase 250PV product
Platinum Member	First purchase 600PV product
Diamond Member	First purchase 1500PV product

Membership Upgrading

Upgrading of individual entry level can be done once and only to the next higher entry level. This must be done within 28 days after present entry level takes effect. To upgrade, distributors have to top-up their first purchase as below:

- A) Silver Member to Gold Member Top-up purchases of 200PV
 - B) Gold Member to Platinum Member Top-up purchases of 350PV
 - C) Platinum Member to Diamond Member Top-up purchases of 900PV
- Upgrading will be effective after confirmation of order during the working week.

2. Commission

i. **Sponsor Bonus (Weekly)**

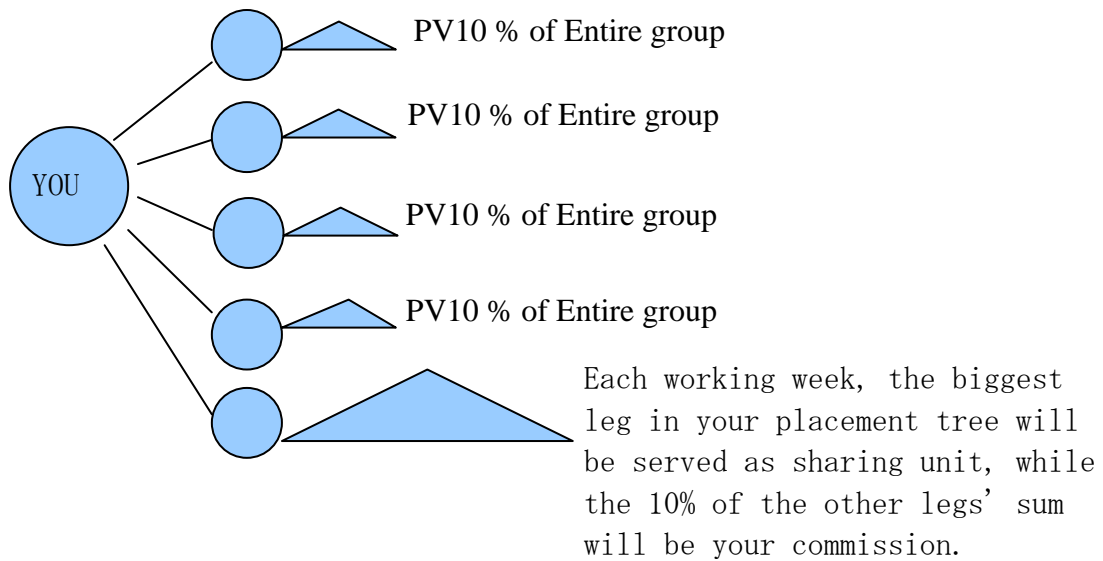
The bonus is based on the first purchase and upgrading order amount of the sponsored member. International markets may set the bonus amount based on individual market's situation.

ii. **Multiplier Bonus (Weekly)**

- 1) Individual Multiplier bonus is based on PV generated by member first purchase, upgrading, and repeat-order. (1PV is equivalent to 1USD)
- 2) Each working week, the total volume generated by each leg in your placement tree is computed. You will receive 10% per working week in commissions on the commissionable volumes generated in your lesser legs. (max. up to 4 legs)

The calculation method is as follow:

$$\text{Multiplier Bonus} = 2^{\text{nd}} \text{ Line Group Sales Volume (PV)} \times 10\% + 3^{\text{rd}} \text{ Line Group Sales Volume (PV)} \times 10\% + 4^{\text{th}} \text{ Line Group Sales Volume (PV)} \times 10\% + 5^{\text{th}} \text{ Line Group Sales Volume (PV)} \times 10\%$$



Every distributor can receive a weekly maximum bonus payout determined by their entry level:

Silver Member	-	500 PV per leg
Gold Member	-	1,500 PV per leg
Platinum Member	-	6,250 PV per leg
Diamond Member	-	10,000 PV per leg

Membership Level	Weekly Max. Payout	Monthly Max. Payout
Silver Member	500PV x 4 legs = 2,000PV	2,000PV x 4 weeks = 8,000PV
Gold Member	1,500PV x 4 legs = 6,000PV	6,000PV x 4 weeks = 24,000PV
Platinum Member	6,250PV x 4 legs = 25,000PV	25,000PV x 4 weeks = 100,000PV
Diamond Member	10,000PV x 4 legs = 40,000PV	40,000PV x 4 weeks = 160,000PV

The difference between the volumes of the greatest and the lesser legs 'sum will be carried over to the following working week. The maximum volume that can be carried over per working week:

Silver Member - 5,000PV	Platinum Member - 62,500PV
Gold Member - 15,000PV	Diamond Member - 100,000PV

(iii) Leadership Matching Bonus

1) Receive 10% of the Multiplier Bonus commissions earned by the distributors in your sponsor tree up to 3 generations deep. For example:

1st generation: Total Multiplier Bonus x 10%

2nd generation: Total Multiplier Bonus x 10%

3rd generation: Total Multiplier Bonus x 10%

2) Requirement:

- Sponsor 1 member (regardless of level) to receive 1st generation
- Sponsor 3 members (regardless of level) to receive 1st and 2nd generation
- Sponsor 5 members (regardless of level) to receive 1st, 2nd and 3rd generation

Leadership Bonus

= Total Multiplier Bonus in 1st Generation x 10%

+ Total Multiplier Bonus in 2nd Generation x 10%

+ Total Multiplier Bonus in 3rd Generation x 10%

Personally Sponsored	1 ~ 2 Member(s)	3 ~ 4 Members	5 & above Members
1 st Generation Multiplier Bonus	10%	10%	10%
2 nd Generation Multiplier Bonus			
3 rd Generation Multiplier Bonus			

3) A full 3 generation commission payout is created with members who have fulfilled maintenance. Members who did not maintained will be compressed out.

3. Maintenance

- A. To receive Multiplier Bonus and Leadership Bonus payments, a member must maintain the member status by personally purchasing every month product valued at 50PV or more.
- B. The monthly maintenance requirements are waived for New members for their first and second working months (based on the confirmed sale date only).
- C. New PV generated in the working month will be carried over even though the maintenance is not met for the month. All carryover volumes will be cancelled if member does not maintain for 6 consecutive working months. Membership will only be cancelled if member fails to maintain for another 6 consecutive working

months. Distributors whose membership has been cancelled may re-apply for membership only after 12 working months has passed since their membership was cancelled. A repeat purchase of minimum 50PV is required to fulfill maintenance so as to be eligible for commissions (only Sponsorship Bonus will be paid if repeat purchase fall below 50PV).

- D. The PV that exceeds 50PV will be automatically placed under the member's weakest leg for commission calculations.

4. Pin Title (Overseas Implementation on Period 53, 29-12-2007)

Title	A	B	C	D	E	Min. No of Consecutive Weeks	Total No. of Weeks to Fulfill	Company Incentive(USD)
Sliver Diamond	5,000	2,500	-	-	-	2	-	
Gold Diamond	30,000	15,000	-	-	-	2	-	3D2N trip
Blue Diamond	75,000	37,500	12,500	-	-	2	4	Overseas Tour Incentive 5D4N tour
Crown	125,000	100,000	100,000	-	-	4	8	Car Incentive US\$7500 Europe 5D4N tour for 2
Crown Ambassador	275,000	100,000	100,000	50,000	25,000	4	12	Car Incentives US\$30,000 Europe 5D4N tour for 2
Crown Envoy	600,000	100,000	100,000	100,000	100,000	4	12	US\$190,000 Property Incentive 7D6N world tour for whole family

Note:

1. A, B, C, D, E are the 5 legs in your placement tree. Every working week, system will arrange the legs according to their PV in descending order to determine if any of the 5 legs fulfill the above PV requirements (New Generated PVs).
2. Silver Diamond: In the same working week, needs to have at least 2 legs. A should have at least 5000PV; B should have at least 2500PV. This must be fulfilled for 2 consecutive working weeks.
3. Gold Diamond: In the same working week, needs to have at least 2 legs. A should have at least 30000PV; B should have at least 15000PV. This must be fulfilled for 2 consecutive working weeks.
4. Blue Diamond: In the same working week, needs to have at least 3 legs. A should have at least 75000PV; B should have at least 37500PV, C should have at least 12500PV. This must be fulfilled for 4 working weeks of which 2 working weeks are consecutive.
5. Crown: In the same working week, needs to have at least 3 legs. A should have at least 125000PV; B should have at least 100000PV, C should have at least 100000PV. This must be fulfilled for 8 working weeks of which 4 working weeks are consecutive.

6. Crown Ambassador: In the same working week, A should have at least 275000PV; B should have at least 100000PV, C should have at least 100000PV, D should have at least 50000PV, E should have at least 25000PV. This must be fulfilled for 12 working weeks of which 4 working weeks are consecutive.
7. Crown Envoy: In the same working week, A should have at least 600000PV; B should have at least 100000PV, C should have at least 100000PV, D should have at least 100000PV, E should have at least 100000PV. This must be fulfilled for 12 working weeks of which 4 working weeks are consecutive.
8. The qualifying period for the pin titles is 1 working year.
9. All incentives are non-transferable.
10. All tour incentives are non-exchangeable to cash.

5. Commission Calculation

- 1 Commissions are calculated and paid out based on weekly bonus periods. Every Saturday 00:00 to next Friday 24:00 is considered as 1 bonus period.
4 bonus periods make up 1 bonus cycle.
Effective dates for orders are based on confirmation dates.

- 2 Commission calculation periods:

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	1	2	3	4
Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri
Period 1							Period 2							Period 3							Period 4													P
←→							←→							←→							←→													r
Calculated in Period 5							Calculated in Period 6							Calculated in Period 7							Calculated in Period 8													i
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